

## Credentials

# Your Speaker: Maine Shafer



Maine Shafer, J.D, has more than 10 years experience as a professional speaker delivering tax reduction strategies on behalf of Bradford and Company, Inc. Maine consistently earns student evaluation ratings in excess of 9.65 on a scale of 1 to 10, a testament to his ability to make taxes a cash resource for participants.

Maine's strong background in taxes started when he worked on the staff of a U.S. Senator on Capitol Hill, while receiving his Juris Doctorate from Georgetown University Law Center. His tax education continued during his clerkship with the Chief Judge of the Eighth Circuit Court of Appeals and while working as an Assistant Attorney General for the State of New Mexico.

Maine's platform abilities have involved not only making tax information clear and usable, but also delivering sales and motivational speeches and programs throughout the Western United States and hosting a radio talk show.

## Comments

### What others have said about Maine's Tax Reduction presentation:

"He was wonderful! Very interesting! Really does save a lot of money! Should have had him longer."

-- **Cherry Montano, Executive Officer, Taos County Association of REALTORS®, Taos, NM**

"After the meeting I polled our members and asked them on a scale of 1-10 how they would rate this speaker and his talk. They ALL said 10"

-- **Pete Morardi, Chapter President, (National Association of Insurance and Financial Advisors (NAIFA)-Eastern Fairfield Chapter, Fairfield, CT**

"Our members gave Maine RAVE reviews for this great presentation."

-- **Janette Litz, Manager, Apartment Association of the Panhandle, Amarillo, TX**

"Very informative ... everybody loved him ... he was great, answered everyone's questions, kept it moving, nobody was bored."

**Debra DeGiacomo, Manager, Weichert Realtors, Rye, NY**

"Maine's presentation was informative, engaging, and interesting. He earns a definite 10 on his ability to make things crystal clear. We already have him booked for another presentation."

**Susan Angle, Education Director, Bay East Association of REALTORS®, Pleasanton, CA**

## Your Source for Tax Solutions: Bradford and Company, Inc.

We are the tax reduction specialists for the self-employed. Our motto: **More Profit, Less Work, Less Worry.**

Bradford and Company, Inc. was founded by W. Murray Bradford, CPA, tax specialist and author of the *Prentice-Hall Business Tax Deduction Master Guide*, to achieve three simple goals:

- 1.** To **help** all one-owner and husband-and-wife-owned businesses and 1099 taxpayers keep more of their hard-earned dollars by **paying less tax.**
- 2.** To **help** 1099, one-owner, and husband-and-wife businesses **spend less time** building the required tax records and more time building their businesses.
- 3.** To **help** our target group identify tax law incentives that **increase investment returns** and build net worth.

Murray Bradford's tax reduction programs have been presented to over 400,000 participants since 1979. Mr. Bradford's background includes nine years at the international accounting firm of Price Waterhouse, where he was selected from thousands to serve four years in the Price Waterhouse national office in Washington, D.C.

Mr. Bradford has been a featured advisor in the *Wall Street Journal*, *USA Today*, *Money Magazine*, the *Washington Post*, *Fortune*, *REALTOR® Magazine*, *Changing Times*, and the *Journal of the American Society of CLU's*. In addition, Mr. Bradford has appeared on TV/Radio: CBS News Nightwatch, Financial News Network, Fox, KCBS New York, and KGO Television.

Mr. Bradford has been a featured speaker for: American Institute of CPA's, New York Life, American Express Financial Services, San Francisco Lawyers' Club, National Association of REALTORS®, American Dental Association, California Medical Society, American Psychiatric Association, and hundreds of other groups.