

Economic Impact of Real Estate Activity:

Kansas

By NAR Research
April 2008

Real Estate's Economic Contribution in Kansas

The Real Estate Industry accounted for \$15,240 million or 13.6% of the Gross State Product in 2006.

Economic Contributions are derived from ...

- Home construction
- Real estate brokerage
- Mortgage lending
- Title insurance
- Rental and Leasing
- Home appraisal
- Moving truck service
- Other related activities

When a Home is Sold in Kansas...

Income Generated from real estate related industries is:

\$13,338

Additional expenditure on consumer items such as on furniture, appliances, and paint service is:

\$5,171

When a Home is Sold in Kansas...

It generates economic multiplier impact. There is a greater spending at restaurants, sports games, and charity events. The size of this “multiplier” effect is estimated to be:

\$8,884

Additional home sales induce additional home production. Typically one new home is constructed for every 8 existing home sales. Therefore, for each existing home sale, 1/8 of new home value is added to the economy which is estimate in the state to be:

\$18,525

The Total Economic Impact of a Typical Home Sale in Kansas

Median Priced Home in Kansas

\$148,200

Total Income Derived from a Sale of a Home:

\$45,918