LAND U Web Seminar Series

“Hot Topic” Web Seminar

NEW TAXES NEW TACTICS

Wednesday, June 23, 2010
Noon–1:30 pm Central; 1:00–2:30 Eastern;
11:00–12:30 Mountain; 10:00–11:30 Pacific

Your clients will thank you when you provide them with creative strategies to reduce the pain of new tax initiatives.

Top advisors Linda Goold, H. Quincy Long, and James Miller will share their in-depth knowledge and explain:

- The new health care law that imposes a 3.8 percent Medicare tax for certain households
- Tax treatment of capital gains
- How to work with 1031 exchanges
- Using self-directed retirement funds
- How you can help yourself and your clients reduce their tax obligations

During the last twenty minutes of the program, a question and answer period will take place. You are welcome to have clients, employees, chapter members, or others join this educational presentation. A phone and a computer screen are needed.

	Member	Non-Member
Live Presentation:	$59	$89
CD or link of presentation:	$59	$89
Live Presentation and CD or link:	98	$128

***ALC Bonus Invitation:** All ALCs who register for the event will receive a special invitation to attend a conference call on Friday, June 26, from noon-12:45 pm CT to discuss the content of the web seminar, to share tactics, and to network.

Learn more and register at ***www.rliland.com/WebSeminars.aspx.*** If you have questions, contact Michele Cohen, Education Manager, at *mcohen@realtors.org* or at 312.329.8837.

ABOUT THE PRESENTERS

LINDA GOOLD serves as the Director of Federal Taxation for the National Association of REALTORS® (NAR). She is an advocate for NAR tax policies that protect and enhance ownership and investment in both commercial and residential real estate.

H. QUINCY LONG is President of Entrust Retirement Services, Inc., a self-directed IRA third party administrator. He is an attorney and holds the title of Certified IRA Service Professional (CISP). Quincy is also the author of numerous articles on self-directed IRAs and other real estate related topics, and is editor and co-author of the book *Real Estate Investment Using Self-Directed IRAs and Other Retirement Plans.*

JAMES MILLER is Vice President and Southwest Regional Manager for Investment Property Exchange Services, Inc. (IPX 1031), a full-service Qualified Intermediary for all types of 1031 tax deferred exchanges, a subsidiary of Fidelity National Financial, Inc. As an attorney, he represents buyers, sellers, homebuilders, and developers in commercial and residential real estate transactions.

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