

Kansas City Regional Association of REALTORS® REALTOR® SALES MANAGER OF THE YEAR

This award is to honor a REALTOR® Sales Manager member of the Kansas City Regional Association of REALTORS® in good standing. Only nominees having served as a sales manager a minimum of nine (9) months of the previous twelve (12) months shall be eligible. Submit information on accomplishments during the current calendar year. Applicant will be disqualified if they have received this award within the past five years.

The Award Selection Committee shall be composed of the past three years recipients of the REALTOR® of the Year, Salesperson of the Year, Manager of the Year, Newcomer of the Year and Affiliate of the Year.

Name: _____
(Type or print name exactly as it is to appear on plaque and/or certificate, including any designations, i.e., GRI, CRS, CRB, and CPM etc.)

Firm: _____

Address: _____

Region Affiliation: _____ Phone: _____

How Long Have You Been Licensed? _____ E-mail: _____

Selection Criteria as Follows:

1. Local Association Activities 25%

Association and Branch offices held, committee work, special assignments, seminar activity and educational work promoting Association prestige and membership recruitment.

List in bullet format: _____

2. State and National Association Activities 10%

Attendance at State and NAR Conventions, meetings, offices held, committee work.

List in bullet format: _____

3. Civic and Community Service 10%

Activities connected with Chamber of Commerce and youth groups. Political offices held, civic and service clubs, charitable and religious activities, etc.

List in bullet format: _____

4. **Professional Conduct**

25%

High principles of faithfulness to Bylaws and regulations of the Code of Ethics. principles of good real estate practices among other brokers and the public. General reputation for professional competence, etc.

List in bullet format: _____

5. **Business Accomplishments**

30%

Criteria is not the number of dollars earned but the public recognition gained from the manner in which business is conducted, such as outstanding recruiting and retention program, successful service to clients and customers, imaginative and creative marketing and training programs.

List in bullet format: _____

The nominee must be a member in good standing of the Kansas City Regional Association of REALTORS®.

Resume should be in outline form using facts only. A short paragraph may also be included.

Upon completion, please mail, email or fax to:

Awards Committee – Debbie Strange
Kansas City Regional Association of REALTORS®
11150 Overbrook Rd., Suite 100
Leawood, KS 66211
Fax 913-498-1110 or Email debbies@kcrar.com

**DEADLINE: ALL APPLICATIONS MUST BE RECEIVED BY 5:00 P.M. NOVEMBER 10th.
ABSOLUTELY NO EXCEPTIONS!!**